

# 38th SEASON

# FULL CONCERT RESIDENCY PACKAGE

FEBRUARY - JUNE 2021

**FOR CHORAL ENSEMBLES** for all Carnegie Hall concerts in 2021

\$1,499 PER PERSON

(based on quad occupancy)

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# MIDAMERICA PRODUCTIONS PROFESSIONALLY PRODUCES AND PRESENTS YOUR CONCERT

Full Concert Residency Package includes hotel accommodations (5 days/4 nights) and transportation within Manhattan where necessary for rehearsals, concert and post-concert celebration cruise aboard Spirit Cruises to and around the Statue of Liberty, and much more



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P & MidAm International

# TO ALL OF OUR COLLEAGUES & FRIENDS

1,408 Concerts & Operas Worldwide 590 in Carnegie Hall 3,727 Choral Ensembles 889 Guest Conductors

The facts are, nothing is missing... the music making is world-class; the venues are wonderful; the audience is at capacity and enthusiastic; and the convergence of all these factors is without peer in the world of choral music making.

- **Tim Sharp**, ACDA Executive Director, Conductor of the Tulsa Oratorio Chorus and Guest Conductor on MidAmerica Productions' series in Carnegie Hall in 2004, 2006 (twice), and 2012, and on MidAm International's 2013 residency in Vienna, Austria, and on the 2011 International Festival of the Aegean in Syros, Greece

> Join us for our 38th season in 2021 www.midamerica-music.com www.petertiboris.com



# **Conductors Reflect on the MidAmerica Experience**

"I cannot say enough positive things about the experience. From the onset, I knew it was going to be something special. I think the folks at MidAmerica have 'got it down' and would recommend them to any and all..."

- Paul John Stanbery, Music Director and Conductor, Butler Philharmonic Orchestra and Chorus, Hamilton, Ohio

"There aren't words to express how thankful I am for you and your excellent program... You are truly making a difference and enriching many, many lives!"

- D. Brent Ballweg, Director of Choral Activities, Oklahoma Baptist University, Shawnee, Oklahoma

"I've worked with several other organizations in the past through similar concert experiences, both as a singer and as a conductor, and afterwards walked away feeling like I was just a number on a spreadsheet. That was never the case for us at any time during our residency..."

- David Macbeth, Artistic Director of Voice, Lehigh Valley Charter High School for the Arts, Bethlehem, Pennsylvania

"Words are not enough to express my appreciation to you and your amazing staff for the wonderful and magical experience we all had during our Carnegie Hall residency...

I am looking forward to more collaboration with MAP in the future."

- Eliezer Yanson, Jr., Director of Choral Activities, Jacksonville State University, Jacksonville, Alabama

> Join us for our 38th season in 2021 www.midamerica-music.com www.petertiboris.com



"Masterfully Created – Creatively Mastered in our World of Music"

# **MAP STATS:**

1,408 Concerts and Operas Worldwide
1,048 Concerts in New York
590 Concerts in Stern Auditorium at Carnegie Hall
21 Concerts in David Geffen Hall at Lincoln Center
384 Concerts in Weill Recital Hall at Carnegie Hall
11 Concerts at Alice Tully Hall at Lincoln Center
188 Concerts and Operas at the Festival of the Aegean (Syros, Greece)
80 Concerts in Europe (Austria, Czech Republic, France, Germany, Great Britain, Italy, Portugal, Russia)

94 World Premieres

**21** US Premieres **105** NY Premieres

3,727 Choral Ensembles

889 Guest Conductors

1,345 Guest Soloists

174 Youth and Collegiate Orchestras

146 Youth and Collegiate Bands, Jazz Bands and Wind Ensembles

# FEBRUARY 2021 to JULY 2021, 38th SEASON

Carnegie Hall, New York Florence & Verona/Venice/Lake Garda, Italy Vienna and Salzburg, Austria Paris, France Lisbon and Porto, Portugal London and Oxford, United Kingdom Prague, Czech Republic and Berlin, Germany Warsaw and Krakow, Poland Svros and Athens, Greece (International Festival of the Aegean)

Peter Tiboris, General Director and Music Director

MidAmerica Productions & MidAm International 39 Broadway, Suite 3600 (36th floor), New York, NY 10006, USA Tel. 212.239.0205 - Fax 212.563.5587 www.midamerica-music.com - www.petertiboris.com



Peter Tiboris conducts Beethoven's Symphony No. 7 in A Major, Op. 92 with the New England Symphonic Ensemble at Carnegie Hall, New York City



Performers take the stage in Carnegie Hall



Peter Tiboris conducts Tchaikovsky's Symphony No. 5 in E minor, Op. 64 with the New England Symphonic Ensemble



Choristers sing Mass of the Children at Carnegie Hall under the direction of Maestro John Rutter

#### **MIDAMERICA PRODUCTIONS**

# 2021 "FULL CONCERT RESIDENCY" PARTICULARS FOR ALL PERFORMERS AND NON-PERFORMERS

# CARNEGIE HALL, NEW YORK CITY – 38<sup>TH</sup> SEASON

\$1499 per person

Based on quad occupancy [Airfare not included]

#### OUR COMPREHENSIVE, FIVE-DAY RESIDENCY PACKAGE COVERS ALL OF THE BELOW ITEMS:

1. FOUR NIGHTS LODGING at a FOUR-STAR HOTEL in MIDTOWN MANHATTAN, such as the Grand Hyatt New York on 42<sup>nd</sup> Street and Lexington Avenue, InterContinental New York Times Square Hotel on 44th Street and 8th Avenue, the New York Hilton Midtown on 54th Street and 6th Avenue, the InterContinental New York Barclay on 48th Street and Lexington Avenue, or the Park Central Hotel on 56th Street and 7th Avenue, based on <u>quadruple occupancy</u>. (Quad rooms denote two double beds/four people.) These prime <u>midtown hotels are an ideal base</u>, both for your concert preparation and sightseeing, with ample facilities, located within <u>convenient walking distance</u> to Times Square & Broadway, Rockefeller Center, Macy's, Museum of Modern Art, and the Empire State Building, along with convenient subway access.

For those electing or assigned alternate occupancy arrangements\*, the costs are as follows: **Triple occupancy** (two beds/three people): \$331 additional per person; \$1830 total. **Double occupancy** (two beds/two people or one bed/two people): \$634 additional per person; \$2133 total. **Single occupancy**: \$1175 additional per person; \$2674 total.

\* If accommodation other than quad occupancy is required due to the configuration of males/females in your group (i.e., if the numbers of males and the number of females are not each divisible by four), additional room costs are to be borne by your organization.

**Extra night(s):** Quotes (applicable for entire groups only) are given only by request. Requests for additional nights must be made by the second deposit date (see page 14). Extra nights are subject to availability. Requests for extra nights for individuals cannot be accommodated through MidAmerica or Tzell.

Additional registrants (performers and non-performers) can be added until your Rooming List is due, as long as space remains in the hotel.

\*\* Please see "Important Information Regarding Air Travel to New York" on page 13 of this document.



Conductor Karl Chang and his choir before heading onto the stage at Carnegie Hall.

2. COMPLETE AND PROFESSIONAL ARTISTIC DEVELOPMENT AND ADMINISTRATION of your performance in New York City, including: venue, conductor, soloists, orchestra engagement and management; labor and personnel at the hall, including ushers, stage crew, house managers, etc.; official "Playbill" preparation and printing; publicity and audience development (flyers, posters, press releases, etc.); schedules; protocols; rehearsal site and accompanist arrangements; backstage management; security passes; and day-to-day concert- and residency-related matters in the months leading up to your performance. In addition, MidAmerica provides assistance with pre-concert preparation (rehearsal notes, pre-concert recording evaluations, and on-site conductor visits for select programs). During the five-day residency itself, MidAmerica staff are personally on-site to manage all concert-related activities.

Soloists are contracted and provided for all concerts by MAP and MIDAM International. These soloists are engaged from the following managements and more: ICM, UZAN, PINNACLE, WOLFE, SUNE, PARNASSUS, and TACT, in order to ensure top international quality. Artists appear on MAP and MIDAM International concerts under exclusive representation with the management agencies listed above.

- PROFESSIONAL TRAVEL MANAGEMENT during your stay in the hotel, including arrival and departure and in-hotel assistance by Tzell Travel & Tours of New York. (Please note that hotel group check-in is 4 PM; check-out is by 11 AM.) Additionally, MidAmerica personnel are on hand to oversee all residency group arrivals and to conduct orientation and answer any questions.
- 4. For participating choirs, an opportunity to perform in an A CAPPELLA SACRED MUSIC CONCERT is available on the second day of the residency, at the Church of the Sacred Heart of Jesus in Manhattan, or similar, depending on availability. Performances cannot exceed 20 minutes each where a minimum of three and a maximum of four participating choirs on the residency appear. A single-camera video recording and a keyboard will be provided; transportation to and from the concert venue is not included.
- 5. An exclusive POST-CONCERT CELEBRATION RECEPTION CRUISE on-board the "Spirit of New York" or "Spirit of New Jersey" (or similar). All residency-package performers and non-performers are treated to a two-hour sail featuring a spectacular view of the Statue of Liberty and the Manhattan skyline, with a buffet dinner, music, and dancing. Two drink tickets will also be provided; extra drinks can be purchased on board. (Bus transportation will be provided from Carnegie Hall to Chelsea Piers and then back to the residency hotel.) [A limited number of guests may also be accommodated for an additional \$149 per person please contact the MidAmerica production office for details regarding additional cruise tickets and their availability for non-residency guests.] Cruise guests must be 21 years of age or older to consume alcoholic beverages and this is strictly enforced by the cruise line.
- 6. A FREE LAND AND AIR PACKAGE FOR THE DIRECTOR when there are 30 paying registrants. (#31 is free) \*\* For every additional 30 paying registrants, the group receives 1 additional free land-only residency package (based on quadruple occupancy). \*\*Free airfare for the Director applicable <u>only</u> if the group is flying to NYC through Tzell Travel. See "Important Information Regarding Air Travel to New York" on page 13.





The Spirit of New York at the Statue of Liberty

The Spirit of New York

- All TIPS, GRATUITIES, and BAGGAGE HANDLING by the hotel (one bag per person only) upon arrival. (At the Grand Hyatt only, groups arriving before their rooms are ready, or who depart after the 11 AM official checkout, will need to store their luggage with the bell desk and pay a storage fee of \$4 per item. This charge is payable directly to the bell desk. Fee varies for other hotels.)
- 8. All **REHEARSAL AND CONCERT-RELATED BUS TRANSPORTATION** within the City of New York for full residency guests.
- Each Full Concert Residency Package participant will receive an 8 ½ x 11" REPLICA OF THE GIANT MARQUEE POSTER which announces your concert at Carnegie Hall.
- All non-performers who take the Full Concert Residency Package will receive a COMPLIMENTARY TICKET (Value: \$150) to your concert, in the best seats in the house (Parquet/Main Level); also, the opportunity to attend any and all rehearsals, including the closed dress rehearsal at Carnegie Hall.
- 11. **TWO (2) COMPLIMENTARY CONCERT TICKETS** (Parquet seating) for each director with a minimum of 30 registered performers, for their personal use (\$300 value.)
- 12. MACY'S DISCOUNT COUPON provided to each performance package participant, with each coupon redeemable at MACY'S NYC (34th Street and Broadway), the world's LARGEST department store.



Conductor and Composer Michael Glasgow performing in Carnegie Hall

## AN AUDIO OR VIDEO RECORDING OF YOUR CONCERT IN CARNEGIE HALL:

A one-microphone archival recording (compact disc) can be made on your behalf by MAP through Carnegie Hall's production department. The cost for the audio recording is \$3450 (which is not part of this package). Before this can be done, a contract must be signed by your organization with the Carnegie Hall Corporation, Inc. A video recording (DVD) of your performance, at \$4990 for a one-camera, one-microphone archival recording, is not part of the residency package as well. Here, too, a waiver must be signed by your organization with the Carnegie Hall Corporation, Inc.

The cost of either or both recordings may be split evenly among participating ensembles by those who wish to purchase either recording, to be paid on your final invoice.

Both the audio archival recording and archival video recording are not of commercial quality.

The archival recordings are managed and produced by the Carnegie Hall Corporation, Inc. and not MidAmerica Productions, Inc. These recordings cannot be broadcast or duplicated.

## **CONCERT TICKETS:**

Discounted top-priced tickets for each of our 2021, 38<sup>th</sup> season concerts at Carnegie Hall will be available approximately 90 to 120 days prior to the concert date through our box office representatives. Contact Molly Waymire at PipTix at <u>molly.waymire@piptix.com</u> or 917-513-3080. Beginning two calendar months prior to the concert, full-price tickets will be available through Carnegie Hall at www.carnegiehall.org or CarnegieCharge at 212-247-7800.

> 2021 ticket prices: Parquet, 1st and 2nd Tiers, and Dress Circle are \$50-\$150

For further information, contact Ms. Molly Waymire at Piptix at <u>molly.waymire@piptix.com</u>, 917-513-3080 or <u>info@piptix.com</u>.

# **ADDITIONAL IMPORTANT INFORMATION**

- <u>At the time of the initial deposit, ensembles will inform MidAmerica whether they elect the "Full Residency" (\$1499 package) or "Concert-Only" (\$949 package).</u> These two package options are on a "whole-group" basis, meaning that all participants in the ensemble must choose to take either the Full Residency package, OR the Concert-Only package. There can be no changing between "Full Residency" and "Concert-Only" status after initial registration, nor there individual exceptions within groups. Affiliated non-performers and chaperones who plan to officially register as such with their group must take the same package option as their ensemble.
- 2. MidAmerica Productions only registers groups of <u>10 participants or more</u> (any combination of performers and non-performers). Individual registrations are not accepted.
- 3. MidAmerica encourages participants to take advantage of New York's unparalleled cultural life. <u>However</u>, <u>until you have received the confirmed rehearsal schedule from MidAmerica Productions</u>, <u>please do not</u> <u>book non-refundable tickets for any activities (shows, tours, etc.)</u>. MidAmerica cannot be responsible for schedule conflicts or losses which may arise from pre-booking such tickets. Generally, evenings are free during the residency; these are the best time to book Broadway show tickets, except on the concert day. You are welcome to contact Lina DiCarlo at Twin Travel Concepts (<u>lina@twintravelconcepts.com</u> / 917-865-3277) for Broadway show tickets and other entertainments. Ms. DiCarlo has offered this service to our incoming ensembles for 25 years.

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## <u>The Full Concert Residency Package Price quoted is fixed and firm.</u> <u>Only four conditions can affect this package price:</u>

- When unexpected and additional taxes are added to the program.
- When a group does not adhere to the payment deadlines (late penalties can be assessed);
- Force majeure.
- If at any time, the City or State of New York levies an additional visitors' tax, this tax, upon presentation of documentation, will become the responsibility of the incoming ensemble and will be added to the residency package cost. These costs (when levied) are beyond the control of Tzell Travel and MidAmerica Productions.

MidAmerica Productions Inc. and MidAm International, Inc. shall not be liable to any individual registrant or group for any injuries, losses, or expenses suffered or incurred by any individual registrant or group arising out of or relating to your purchase of this package. All registrants and groups shall maintain appropriate and adequate general liability insurance coverage and any workmen's compensation insurance required by applicable state law.

The Residency Package is provided and managed by Tzell Travel, Inc., at the request of MidAmerica Productions. Tzell Travel, Inc. has provided the land package for MidAmerica Productions for 37 years, since 1983.

## PLEASE DIRECT ALL INQUIRIES REGARDING THE CONCERT RESIDENCY LAND AND AIR PACKAGE TO MIDAMERICA PRODUCTIONS, Ms. Joyce Howard-Brazel, Director of Account Operations, at <u>jhoward@midamerica-music.com</u> / (212) 239-0205 x219.

# **GENERAL RESIDENCY SCHEDULE**

The following is a summary of a typical New York residency with MidAmerica Productions.

#### **DAY 1:**

Arrival in NYC and hotel check-in.

#### <u>DAY 2</u>:

One chorus rehearsal with piano accompaniment in the morning or afternoon, with optional solo a cappella performance in the afternoon. The evening is free.

#### DAY 3:

One chorus rehearsal with piano accompaniment in the morning or afternoon. The evening is free.

#### DAY 4:

Final dress rehearsal in Carnegie Hall; concert; and post-concert cruise around the Statue of Liberty and lower Manhattan with music, dancing, dinner, and two drinks provided.

#### **DAY 5:**

Hotel check-out and departure

#### CONCERT DRESS: THAT WHICH YOU WEAR IN YOUR HOME LOCATION

THIS IS A SAMPLE ITINERARY. SPECIFIC EVENT TIMES DURING YOUR RESIDENCY WILL BE ANNOUNCED 90-100 DAYS PRIOR TO YOUR ARRIVAL.

# \*\* IMPORTANT INFORMATION REGARDING AIR TRAVEL TO NEW YORK \*\*

#### Transportation to and from New York is <u>NOT included</u> in the full Concert Residency Package.

#### GROUPS TAKING THE FULL CONCERT RESIDENCY PACKAGE WHO WISH TO FLY TO NEW YORK HAVE THE OPTION OF MAKING AIR TRAVEL ARRANGEMENTS THROUGH MIDAMERICA PRODUCTIONS, who will request such arrangements with TZELL TRAVEL AND TOURS.

Tzell Travel has demonstrated its ability to provide incoming groups with excellent service as well as extraordinarily low, protected, and confirmed air fares months in advance of travel. For this reason, <u>MidAmerica Productions has an exclusive agreement with Tzell</u> <u>Travel to handle the air package arrangements on behalf of visiting ensembles who elect to fly.</u>

All airfares are booked on major commercial carriers. Charters are not used. *Air costs will be quoted on an individual group basis and will be firm if deposited on by the published date*. The fixed and firm air price quoted to you by MidAmerica/Tzell Travel is unaffected by subsequent changes in published air fares. However, any cost increase imposed by the government or the airlines (e.g., a fuel surcharge and/or taxes) will be passed on to the ensemble.

Above the quoted air fare, there will be a **\$30 per ticket** handling/service fee charged at the time of the "Final Invoice." Also, <u>there is</u> <u>an additional cost of **\$89** for each person for the round-trip chartered bus coach transportation</u> from the airport upon your arrival, and back to the airport upon your departure. A Tzell Travel representative will meet you at baggage claim to escort you to the waiting bus. Upon departure, a Tzell Travel representative will facilitate your bus transfer back to the airport.

<u>Participants</u> (performers and non-performers) can be added up to the rooming grid due date (see page 14), so long as seats are available on the flight. However, there can be no guarantee that people joining at a later date will receive the same airfare as that obtained for the original registrants.

If you are purchasing your own air tickets, please do NOT purchase anything without getting a "go ahead" from MidAmerica Productions.

As always, individual travelers may use their **Frequent Flyer** mileage to book tickets on their own.

Please note that the Grand Hyatt New York, New York InterContinental Times Square, Barclay InterContinental, Sheraton, Park Central Hotel and Hilton hotels are union hotels. It is impermissible and against union rules for groups using these facilities to bring in group food deliveries from the outside. Groups that violate this rule are liable for union fines which are sanctioned by the City of New York. Such fines are a serious union matter and, if imposed, are the responsibility of the offending groups and must be paid by credit card prior to your departure.

## ≪ WINTER/SPRING 2021 DEPOSITS and PAYMENT SCHEDULE ⋟

If your concert is in:	1st Deposit \$300 per person is due: (nonrefundable)	2nd Deposit \$350 per person is due: (nonrefundable)	Rooming Grid* is due:	3rd Deposit \$350 per person is due: (nonrefundable)	Security List, Rooming List and Flight List are due:	
FEBRUARY- APRIL 4	April 15, 2020	May 15, 2020	May 15, 2020	June 15, 2020	Oct. 15, 2020	Jan. 15, 2021
APRIL 5-30	Oct. 1, 2020	Dec. 1, 2020	Dec. 1, 2020	Jan. 15, 2021	Jan. 15, 2021	Mar. 1, 2021
MAY & JUNE	Oct. 1, 2020	Dec. 1, 2020	Dec. 1, 2020	Jan. 15, 2021	Jan. 15, 2021	April 15, 2021

FOR ALL DEPOSITS:	Make checks payable to <b>MidAmerica Productions, Inc.</b> and send via Federal Express/Express Mail (regular mail is not recommended) to:				
	MidAmerica Productions - 39 Broadway, Suite 3600 (36th FL) • New York, NY 10006				
	PLEASE, ONLY <b>ONE</b> COMBINED CHECK PER GROUP REGISTRATION (NOT INDIVIDUAL CHECKS).				
	For information on wire transfers, please contact Joyce Howard-Brazel, VP & Director of Account Operations at 212- 239-0205, Ext. 219.				
	<b>IMPORTANT:</b> The first deposit must be accompanied by the Concert Registration Form and the type of package indicated at that time.				
ROOM GRID:	This indicates <b>how many rooms</b> will be required by your group, based upon number of people divisible by quad, triple, double, and single occupancy. <i>(Please use the form provided by MidAmerica.)</i>				
	* <u>Also, any requests for extra night extensions</u> (for groups only) must be made in advance and are subject to availability. (See Page 7.) All extensions must be approved in writing by MidAmerica Productions and Tzell Travel.				
ROOMING LIST:	This indicates <b>exact names</b> for each room.				
	(Please use the form which you will receive from MidAmerica.)				
SECURITY LIST:	This is an alphabetical list, for Carnegie Hall, of <b>all residency package participants (performers and non-performers)</b> . There is no admittance to Carnegie Hall backstage for anyone NOT on the security list, which is limited to <b>residency</b>				
	package participants only. Names must be in alphabetical order with last name then first name.				
FLIGHT LIST:	This is a list for Tzell Travel, of all persons in the group airfare package. This should indicate participants' legal names <u>exactly</u> as they appear on passports, government-issued, or student IDs, along with other information required by your airline for ticketing. ( <i>Please use the form which you will receive from MidAmerica</i> .)				
	<u>Please E-mail all lists by the requested due date to:</u> Joyce Howard-Brazel, VP & Director of Account Operations, MidAmerica Productions at <u>ihoward@midamerica-music.com.</u>				
INVOICE FOR THE					
BALANCE DUE:	This will be based on the rooming list (plus airfare, \$89 per person roundtrip airport transfer, and \$30 service fee, if your group is flying through MidAmerica) and costs for extra nights if applicable.				
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\*\*\* <u>All deposits are non-refundable</u>. Also, groups can be cancelled by MidAmerica Productions with all deposits becoming non-refundable in the event that any part of this agreement is broken or breached.

All deposits and payments are non-refundable and non-transferable to the group's unpaid balance, should an individual cancel their participation (substitutions for cancelled persons are permissible). Cancellation insurance, therefore, is recommended. Please visit <u>www.travelexinsurance.com</u> or call 1-800-228-9792 to inquire about trip cancellation insurance. Please use <u>Location Code 32-6180</u> when requesting a Travelex insurance quote.

If the specified hall is unavailable for your performance due to "acts of God" (force majeure) or if the State or City of New York prohibits your concert from being held due to security reasons, MidAmerica Productions, Inc., reserves the right to move this concert to another concert location.

This Agreement shall be governed by and construed in accordance with the laws of the State of New York, without regard to the conflicts of law principles thereof. The parties consent to the jurisdiction of the courts of the State of New York with respect to any dispute arising out of this agreement.

#### **INITIAL PAYMENT DEADLINES, COMPLIMENTARY PACKAGES**

# AND EARLY REGISTRATION CREDITS & COMPLIMENTARY PACKAGES FOR CARNEGIE HALL 2021

# For Concerts from February 1 to April 4, 2021:

The initial per-person deadline for registering ensembles is April 15, 2020. A complimentary land package is provided for every multiple of 30 persons who register (30 registrations then #31 is free; registrations of 32 to 61 then #62 is free; registrations 63 to 92 then #93 is free, etc.). The initial payment for the Full Residency Package is \$300 per person. See page 14 for subsequent deposit dates.

If an ensemble registers on or before the early registration deadline of March 1, 2020, a single credit (applied to the group's final invoice) of \$500 in addition to a bonus complimentary land package is awarded for every multiple of 30 persons who register. See the table on page 16 for details.

# For Concerts from April 5 to June 30, 2021:

The initial per-person deadline for registering ensembles is October 1, 2020. A complimentary land package is provided for every multiple of 30 persons who register (30 registrations then #31 is free; registrations of 32 to 61 then #62 is free; registrations 63 to 92 then #93 is free, etc.). The initial payment for the Full Residency Package is \$300 per person. See page 14 for subsequent deposit dates.

If an ensemble registers on or before the early registration deadline of June 1, 2020, a single credit (applied to the group's final invoice) of \$500 in addition to a bonus complimentary land package is awarded for every multiple of 30 persons who register. See the table on page 16 for details.

## NOTE:

If the Chorus Director is a main "Guest Conductor," conducting 125 voices comprised of several choirs, his/her complimentary package does not count in the above calculation because the Guest Conductor has special status and is compensated separately from his/her choir.

The number of participants is a combination of performers and non-performers all taking the Full Residency Package (\$1499).

REGULAR REGISTRATION COMPLIMENTARY PACKAGES				
For all participants registering on or before October 1, 2020	each group receives:			
For 30 registrants	1 complimentary bonus package			
For 60 registrants	2 complimentary bonus packages			
For 90 registrants	3 complimentary bonus packages			
For 120 registrants	4 complimentary bonus packages			
For 150 registrants	5 complimentary bonus packages			

EARLY REGISTRATION CREDITS & COMPLIMENTARY PACKAGES				
For participants registering <u>EARLY</u> , on or before March 1, 2020 (for concerts from February 1 - April 4, 2021) OR on or before June 1, 2020 (for concerts April 5 - June 30, 2021)	each group receives an additional:			
For 30 registrants	\$500 group credit and 1 additional bonus package			
For 60 registrants	\$1,000 group credit and 2 additional bonus packages			
For 90 registrants	\$1,500 group credit and 3 additional bonus packages			
For 120 registrants	\$2,000 group credit and 4 additional bonus packages			
For 150 registrants	\$2,500 group credit and 5 additional bonus packages			

# FREQUENTLY ASKED QUESTIONS AND ANSWERS For Choral Ensembles

Many questions may be answered by a thorough reading of our Full Concert Residency Package (\$1499). However, additional questions are addressed below:

#### 1. How are ensembles selected for and invited to participate in this concert series, both here and abroad?

Each and every ensemble has been specifically recommended or referred to us by music directors in the profession or by one of the more than 800 guest conductors who have appeared on our series since 1984. Additionally, ensembles can also be accepted after submitting an audition CD, video, or YouTube link to the Music Director.

#### 2. For choral concerts, is it required that music be prepared prior to arrival in New York?

Yes. Choruses or chorus members who are not prepared may not be allowed to rehearse or perform in the concert.

#### 3. How are soloists selected?

Soloists are auditioned in New York City by Vocal Division Director Eilana Lappalainen some 6-8 months prior to the concert through major NYC management companies such as Uzan, Pinnacle, Wolfe and ICM. All soloists engaged have worldwide performance careers. No soloists can appear in MidAmerica's concerts unless they are represented by these managements.

#### 4. What orchestras are used for your concerts?

During the past 35 years, we have engaged the American Symphony Orchestra, the Manhattan Philharmonic, the Brooklyn Philharmonic and the New England Symphonic Ensemble. The New England Symphonic Ensemble has appeared more than 400 times on the MidAmerica series.

#### 5. How many rehearsals will be scheduled during the 5-day/4 night residency?

In every case, there are two, 3 to 3.5-hour chorus rehearsals with piano, and a dress rehearsal in Carnegie Hall (this rehearsal being with all soloists and orchestra). Additionally, and at the discretion of the guest conductor, additional sectional rehearsals can be occasionally scheduled. There is also one orchestra rehearsal with the Guest Conductor and soloists during the residency.

#### 6. When will we know the schedule for our residency in New York?

Schedules are published 2-3 months in advance of your concert date. Typically, however, on the first, second and third nights of your residency you are free to do as you wish.

#### 7. If we are flying, is it necessary that we do our flight arrangements through Tzell Travel?

It is NOT necessary that groups book flight arrangements through Tzell Travel. (Tzell Travel has, however, consistently received the industry's lowest quotes, which are fixed and firm upon deposit.) *PLEASE NOTE:* It is <u>essential and critical</u> that all groups wait until they receive <u>written confirmation</u> and a "go-ahead" from Joyce Howard, Director of Account Operations, before making any flight arrangements.

#### 8. What size audience can we expect at our concert?

Audiences are large and enthusiastic. MidAmerica Productions has a comprehensive public relations and audience development division, led by Molly Waymire, Director of Audience Development for MidAmerica Productions for 26 years.

#### 9. How are the concerts advertised?

Concerts are promoted extensively through local press and electronic social media, along with hundreds of public and private business sources in the New York and tri-state area as well as a mailing list of 25,000 names.

#### 10. How are tickets obtained for the concerts?

Participating ensembles will be sent specific information and ticket order forms approximately 90 days prior to their concerts. Tickets may be purchased through Molly Waymire, Director of Audience Development, at <u>molly.waymire@piptix.com</u> or at 917-513-3080. They are also available for purchase at Carnegie Hall's Box Office as well as <u>www.carnegiehall.org</u>. Tickets range from \$50 to \$150.

#### 11. May friends and family also attend the post-concert dinner cruise?

Yes. When space remains on the ship, additional tickets may be purchased by friends and family. Tickets are available starting 60 days prior to the concert. Please contact Norman Dunfee, Production Manager, at <a href="mailto:ndunfee@midamerica-music.com">ndunfee@midamerica-music.com</a> for ordering information.

#### 12. If we wish to arrange for additional tours, Broadway shows, etc., outside the package, how can we do this?

You may arrange these on your own, or use a locally based company that specializes in such services. Also, an excellent source of local information is <u>www.nycvisit.com</u> (the official website of the New York Convention and Visitors Bureau).

Our recommended, NYC-based associate is Lina DiCarlo at Twin Travel Concepts. She can be reached at <u>lina@twintravelconcepts.com</u> or at 917-865-3277 for Broadway show tickets and other entertainments.

For Broadway ticket information only, you may also call the toll-free "Broadway Line" at 1-800-BROADWAY or log on to <u>www.nycvisit.com</u> for links to theaters and other venues.

## **Important Funding Information for Ensembles Seeking Financial Assistance**

Given your desire to perform in the most important concert hall in the world, one of the hurdles for most ensembles is the issue of fundraising. We often get asked for advice, so, in this regard, we are offering the information below to those who wish to gain some added direction and ideas.

In order to make a Carnegie Hall concert appearance a reality for you and your performers, we would like to share with you some of the most successful fundraising projects that participants have found effective. This might be a useful starting point for you to find your own successful path to make this undertaking a reality.

**First Step:** Determine how much money you actually need to raise. If you ask the participants how much as an individual they are willing to commit towards the total cost of the trip, you can then determine how much is left to fundraise. Typically, some individuals can write a check for the entire amount, some will need some form of assistance, and a few may be unable to make any financial contribution.

In meeting with their ensembles, directors often ask for volunteers who would be willing to organize the fund raising projects, collect the money, send payments, etc. Having just a couple of very supportive individuals who volunteer to "take charge" can yield amazing results.

# Here are some popular fund raising ideas, submitted to us by directors who have come on our series, which we are pleased to pass on to you:

**\*\* Hold a Raffle:** "We held a raffle for a trip to New York for two people (MidAmerica Land Package + transportation) to go with the group to New York and participate in the 'behind-the-scenes' preparation for a Carnegie Hall concert; including rehearsals, a performance ticket, post-concert cruise, etc. We sold the tickets for \$5: \$2 per ticket went towards the cost of the two MidAmerica packages, and \$3 went into the individual's account (who sold the ticket). We set a minimum of 1,200, enough to pay for the two trips, and a maximum of 1,400 tickets... to keep the odds at a minimum. When we reached 1,400 we held the drawing. There was great interest and excitement to have another raffle, but by the time of the drawing, we no longer needed the funds because all of our money had been raised. I have shared this with other directors and several of them have sold the tickets for \$10, with a higher percentage going towards the individual. It's up to you." (Please check with your local officials regarding applicable laws in your state governing raffles.)

\*\* Write Letters: Some directors have suggested that their participants, including students and many adults, write letters (handwritten and personalized) to their grandparents, aunts and uncles, close family friends, god- parents, etc., telling them they had opened a savings account called the "Carnegie Hall" account and were requesting a donation rather than any gifts for such occasions as birthdays, Christmas, Hanukkah, Valentine's Day, etc. There have been many occasions of students' grandparents writing a check for the entire amount and also ultimately travelling to New York to attend the concert.

In addition to an appeal to family members, individual performers have found success in writing letters to and making personal appearances at their churches, church choirs, church social organizations, civic organizations, neighborhood businesses (especially the ones frequented by themselves, e.g., grocery stores, dry cleaners, service stations, etc.), requesting donations ranging from \$25-\$150 and up.

**\*\* Unusual Business Endorsements:** As an example, one past choral participant owned a car wash business and offered to donate one day's profit if the choir members would promote and pre-sell the tickets. The group sent out notices to the media because they thought this was a great idea and something very unusual, which led to a story by the local paper on the owner and the ensemble's trip to New York to sing in Carnegie Hall. At the end of the story they included information on how the general public could find out more about the ensemble and make a contribution. This prompted several non-affiliated people to send in checks; the newspaper made a contribution as well. The business owner and ensemble also benefitted from the publicity. Additionally, other participants were inspired to be creative and explore

what other unusual means could be used to raise funds, with some eventually incorporating their own work or business to fundraise.

Another example: Several singers who were in retail sales offered to pay a "finder's fee" into the Carnegie Hall fund for any referrals generated from within the group. This led to many people referring new business to insurance agents, real estate agents, department store clerks, dry-cleaners, etc.

**\*\* "Change" for the Better:** Take an empty bottle-water jug (the big 5-gallon size used in offices), and put a sign on it letting people know you're raising money in order to perform in New York City. Have it available for people to drop in their loose change and watch it grow. It's really amazing how quickly change adds up.

**\*\* "Not Your Ordinary Dinner Party":** In one group, several individuals sent out invitations to their friends and neighbors inviting them to a "Not Your Ordinary Dinner Party". Each host offered a unique and special cuisine offering. In the invitation, it was announced that the hosts were raising funds for themselves to go to New York to sing in the world-famous hall, and asked that each of their guests that evening make a donation toward the trip in the amount the guest would have normally spent if they had gone out for a nice dinner and an evening on the town. For some of the hosts, this brought in some significant funds. A few friends and neighbors who couldn't attend even sent money anyway because they thought it was for such a worthy cause.

**\*\*** A Rummage Sale on a Grand Scale: Everyone is familiar with rummage sales. A combined, multi- participant yard/garage sale can accomplish several simultaneous goals: to get people working together on a fun project for the common cause; to clean out garages, attics, storage rooms, etc.; and, of course, to raise money.

**\*\* Unsolicited Donations:** "Angels" and anonymous donors sometimes emerge after a group receives some publicity about their plans to perform at prestigious Carnegie Hall.

We hope these ideas inspire you. You may decide to pick two or three group fundraising events that would earn big money, be unusual, get media and community attention, and benefit all who participate. You might discover that some people are very motivated to raise quite a bit in one fundraiser, while someone else might be excited about a different event and raise their money by that means.

It's hard work, but it can be fun, especially if the goal is to not leave behind anyone who truly wants to go and who works hard to make that happen.

We still receive calls and emails from participants who came to Carnegie Hall through MidAmerica over the past 37 years; in fact, we now have many directors bringing groups who came themselves as students and who now want to introduce a new generation to the incomparable experience of performing in the world's most storied concert hall. They stress repeatedly what a difference performing in Carnegie Hall has made in their lives. This is why we do what we do. We hope that you and your musicians will have that experience.

In the words of one past participant, "In the end, not one individual who truly desired and worked to go to New York was denied the opportunity. For everyone, it was an experience of a lifetime, and for many, it was a life-changing event."

In addition to the above ideas, here are a few helpful fundraising web sites:

http://www.fundraisersuperstore.com/ https://doublethedonation.com/fundraising-ideas-for-schools/#dorm http://www.easy-fundraising-ideas.com/programs/school-fundraising-ideas/ http://www.signupgenius.com/school/school-fundraising-ideas.cfm http://www.better-fundraising-ideas.com/school-fundraising.html http://www.school-fundraisers.com/ http://www.abcfundraising.com/fundraising/church-fundraiser.htm Please let us know if we can help or support you in any way.